## Earnings, $M

<table>
<thead>
<tr>
<th></th>
<th>4Q15</th>
<th>3Q15</th>
<th>2Q15</th>
<th>1Q15</th>
<th>4Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Upstream</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>United States</td>
<td>(538)</td>
<td>(442)</td>
<td>(47)</td>
<td>(52)</td>
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</tr>
<tr>
<td>Non-U.S.</td>
<td>1,395</td>
<td>1,800</td>
<td>2,078</td>
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<tr>
<td><strong>Total</strong></td>
<td>857</td>
<td>1,358</td>
<td>2,031</td>
<td>2,855</td>
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<tr>
<td><strong>Downstream</strong></td>
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</tr>
<tr>
<td>United States</td>
<td>435</td>
<td>487</td>
<td>412</td>
<td>567</td>
<td>(1)</td>
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<tr>
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<td>1,546</td>
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<tr>
<td><strong>Total</strong></td>
<td>1,351</td>
<td>2,033</td>
<td>1,506</td>
<td>1,667</td>
<td>497</td>
</tr>
<tr>
<td><strong>Chemical</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>United States</td>
<td>520</td>
<td>526</td>
<td>735</td>
<td>605</td>
<td>832</td>
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<tr>
<td>Non-U.S.</td>
<td>443</td>
<td>701</td>
<td>511</td>
<td>377</td>
<td>395</td>
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<td><strong>Total</strong></td>
<td>963</td>
<td>1,227</td>
<td>1,246</td>
<td>982</td>
<td>1,227</td>
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<tr>
<td><strong>Corporate and financing</strong></td>
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<td></td>
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</tr>
<tr>
<td></td>
<td>(391)</td>
<td>(378)</td>
<td>(593)</td>
<td>(564)</td>
<td>(622)</td>
</tr>
<tr>
<td><strong>Net income attributable to ExxonMobil (U.S. GAAP)</strong></td>
<td>2,780</td>
<td>4,240</td>
<td>4,190</td>
<td>4,940</td>
<td>6,570</td>
</tr>
<tr>
<td><strong>Earnings per common share (U.S. GAAP)</strong></td>
<td>0.67</td>
<td>1.01</td>
<td>1.00</td>
<td>1.17</td>
<td>1.56</td>
</tr>
<tr>
<td>- assuming dilution (U.S. GAAP)</td>
<td>0.67</td>
<td>1.01</td>
<td>1.00</td>
<td>1.17</td>
<td>1.56</td>
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</table>

## Capital and Exploration Expenditures, $M

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
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<tbody>
<tr>
<td><strong>Upstream</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>United States</td>
<td>1,615</td>
<td>1,992</td>
<td>2,095</td>
<td>2,120</td>
<td>2,350</td>
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<tr>
<td>Non-U.S.</td>
<td>4,255</td>
<td>4,382</td>
<td>4,651</td>
<td>4,297</td>
<td>6,295</td>
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<td><strong>Total</strong></td>
<td>5,870</td>
<td>6,374</td>
<td>6,746</td>
<td>6,417</td>
<td>8,645</td>
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<tr>
<td><strong>Downstream</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>United States</td>
<td>236</td>
<td>242</td>
<td>266</td>
<td>295</td>
<td>422</td>
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<tr>
<td>Non-U.S.</td>
<td>543</td>
<td>344</td>
<td>361</td>
<td>326</td>
<td>610</td>
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<td><strong>Total</strong></td>
<td>779</td>
<td>586</td>
<td>627</td>
<td>621</td>
<td>1,032</td>
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<tr>
<td>United States</td>
<td>493</td>
<td>452</td>
<td>570</td>
<td>430</td>
<td>449</td>
</tr>
<tr>
<td>Non-U.S.</td>
<td>199</td>
<td>217</td>
<td>258</td>
<td>224</td>
<td>322</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>692</td>
<td>669</td>
<td>828</td>
<td>654</td>
<td>771</td>
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<tr>
<td><strong>Other</strong></td>
<td>75</td>
<td>41</td>
<td>60</td>
<td>12</td>
<td>16</td>
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<tr>
<td><strong>Total Capital and Exploration Expenditures</strong></td>
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<td>7,670</td>
<td>8,261</td>
<td>7,704</td>
<td>10,464</td>
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## Exploration Expense Charged to Income, $M

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<tbody>
<tr>
<td><strong>Consolidated</strong></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>United States</td>
<td>60</td>
<td>45</td>
<td>40</td>
<td>37</td>
<td>52</td>
</tr>
<tr>
<td>Non-U.S.</td>
<td>459</td>
<td>278</td>
<td>329</td>
<td>274</td>
<td>484</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>531</td>
<td>325</td>
<td>392</td>
<td>322</td>
<td>592</td>
</tr>
<tr>
<td><strong>Non-consolidated - ExxonMobil share</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>United States</td>
<td>9</td>
<td>-</td>
<td>-</td>
<td>3</td>
<td>7</td>
</tr>
<tr>
<td>Non-U.S.</td>
<td>3</td>
<td>2</td>
<td>23</td>
<td>8</td>
<td>49</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>531</td>
<td>325</td>
<td>392</td>
<td>322</td>
<td>592</td>
</tr>
</tbody>
</table>

## Effective Income Tax Rate, %

|                      | 13%   | 32%   | 45%   | 33%   | 32%   |

## Common Shares Outstanding, millions

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>At quarter end</td>
<td>4,156</td>
<td>4,163</td>
<td>4,169</td>
<td>4,181</td>
<td>4,201</td>
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<tr>
<td>Average - assuming dilution</td>
<td>4,183</td>
<td>4,190</td>
<td>4,200</td>
<td>4,211</td>
<td>4,235</td>
</tr>
</tbody>
</table>

## Total Cash and Cash Equivalents, $G

|                      | 3.7   | 4.3   | 4.4   | 5.2   | 4.7   |

## Total Debt, $G

|                      | 38.7  | 34.3  | 33.8  | 32.8  | 29.1  |

## Cash Flow from Operations and Asset Sales, $G

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net cash provided by operating activities</td>
<td>4.3</td>
<td>9.2</td>
<td>8.8</td>
<td>8.0</td>
<td>7.5</td>
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<tr>
<td>Proceeds associated with asset sales</td>
<td>0.8</td>
<td>0.5</td>
<td>0.6</td>
<td>0.5</td>
<td>0.2</td>
</tr>
<tr>
<td>Cash flow from operations and asset sales</td>
<td>5.1</td>
<td>9.7</td>
<td>9.4</td>
<td>8.5</td>
<td>7.7</td>
</tr>
</tbody>
</table>

1 Includes restricted cash of $0.0G in 4Q15, $0.0G in 3Q15, $0.1G in 2Q15, $0.1G in 1Q15, and $0.1G in 4Q14.
<table>
<thead>
<tr>
<th>Net production of crude oil, natural gas liquids, bitumen and synthetic oil, kbd</th>
<th>4Q15</th>
<th>3Q15</th>
<th>2Q15</th>
<th>1Q15</th>
<th>4Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>494</td>
<td>468</td>
<td>468</td>
<td>472</td>
<td>473</td>
</tr>
<tr>
<td>Canada / South America</td>
<td>452</td>
<td>425</td>
<td>364</td>
<td>368</td>
<td>312</td>
</tr>
<tr>
<td>Europe</td>
<td>222</td>
<td>197</td>
<td>199</td>
<td>200</td>
<td>190</td>
</tr>
<tr>
<td>Africa</td>
<td>543</td>
<td>531</td>
<td>522</td>
<td>519</td>
<td>519</td>
</tr>
<tr>
<td>Asia</td>
<td>722</td>
<td>651</td>
<td>685</td>
<td>678</td>
<td>631</td>
</tr>
<tr>
<td>Australia / Oceania</td>
<td>48</td>
<td>59</td>
<td>53</td>
<td>40</td>
<td>57</td>
</tr>
<tr>
<td><strong>Total liquids production</strong></td>
<td><strong>2,481</strong></td>
<td><strong>2,331</strong></td>
<td><strong>2,291</strong></td>
<td><strong>2,277</strong></td>
<td><strong>2,182</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Natural gas production available for sale, mcfd</th>
<th>4Q15</th>
<th>3Q15</th>
<th>2Q15</th>
<th>1Q15</th>
<th>4Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>3,123</td>
<td>3,094</td>
<td>3,153</td>
<td>3,220</td>
<td>3,371</td>
</tr>
<tr>
<td>Canada / South America</td>
<td>241</td>
<td>229</td>
<td>262</td>
<td>310</td>
<td>320</td>
</tr>
<tr>
<td>Europe</td>
<td>2,504</td>
<td>1,495</td>
<td>1,718</td>
<td>3,447</td>
<td>3,191</td>
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<tr>
<td>Africa</td>
<td>4</td>
<td>7</td>
<td>8</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Asia</td>
<td>4,103</td>
<td>3,910</td>
<td>4,265</td>
<td>4,282</td>
<td>3,786</td>
</tr>
<tr>
<td>Australia / Oceania</td>
<td>628</td>
<td>789</td>
<td>722</td>
<td>567</td>
<td>564</td>
</tr>
<tr>
<td><strong>Total natural gas production available for sale</strong></td>
<td><strong>10,603</strong></td>
<td><strong>9,524</strong></td>
<td><strong>10,128</strong></td>
<td><strong>11,828</strong></td>
<td><strong>11,234</strong></td>
</tr>
</tbody>
</table>

| Total worldwide liquids and gas production, koebd | 4,248 | 3,918 | 3,979 | 4,248 | 4,054 |

<table>
<thead>
<tr>
<th>Refinery throughput, kbd</th>
<th>4Q15</th>
<th>3Q15</th>
<th>2Q15</th>
<th>1Q15</th>
<th>4Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>1,649</td>
<td>1,681</td>
<td>1,702</td>
<td>1,807</td>
<td>1,876</td>
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<tr>
<td>Canada</td>
<td>390</td>
<td>391</td>
<td>373</td>
<td>393</td>
<td>373</td>
</tr>
<tr>
<td>Europe</td>
<td>1,483</td>
<td>1,504</td>
<td>1,524</td>
<td>1,473</td>
<td>1,438</td>
</tr>
<tr>
<td>Asia Pacific</td>
<td>679</td>
<td>687</td>
<td>539</td>
<td>681</td>
<td>470</td>
</tr>
<tr>
<td>Other Non-U.S.</td>
<td>194</td>
<td>194</td>
<td>192</td>
<td>192</td>
<td>192</td>
</tr>
<tr>
<td><strong>Total refinery throughput</strong></td>
<td><strong>4,395</strong></td>
<td><strong>4,457</strong></td>
<td><strong>4,330</strong></td>
<td><strong>4,546</strong></td>
<td><strong>4,349</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Petroleum product sales, kbd</th>
<th>4Q15</th>
<th>3Q15</th>
<th>2Q15</th>
<th>1Q15</th>
<th>4Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>2,416</td>
<td>2,509</td>
<td>2,548</td>
<td>2,612</td>
<td>2,666</td>
</tr>
<tr>
<td>Canada</td>
<td>472</td>
<td>501</td>
<td>486</td>
<td>492</td>
<td>489</td>
</tr>
<tr>
<td>Europe</td>
<td>1,530</td>
<td>1,549</td>
<td>1,555</td>
<td>1,536</td>
<td>1,597</td>
</tr>
<tr>
<td>Asia Pacific</td>
<td>758</td>
<td>781</td>
<td>695</td>
<td>748</td>
<td>644</td>
</tr>
<tr>
<td>Other Non-U.S.</td>
<td>503</td>
<td>448</td>
<td>453</td>
<td>426</td>
<td>449</td>
</tr>
<tr>
<td><strong>Total petroleum product sales</strong></td>
<td><strong>5,679</strong></td>
<td><strong>5,788</strong></td>
<td><strong>5,737</strong></td>
<td><strong>5,814</strong></td>
<td><strong>5,845</strong></td>
</tr>
</tbody>
</table>

| Gasolines, naphthas | 2,330 | 2,382 | 2,376 | 2,363 | 2,486 |
| Heating oils, kerosene, diesel | 1,921 | 1,908 | 1,874 | 1,994 | 1,926 |
| Aviation fuels | 403 | 433 | 404 | 410 | 405 |
| Heavy fuels | 368 | 372 | 377 | 395 | 371 |
| Specialty products | 657 | 693 | 706 | 652 | 657 |
| **Total petroleum product sales** | **5,679** | **5,788** | **5,737** | **5,814** | **5,845** |

<table>
<thead>
<tr>
<th>Chemical prime product sales, kt</th>
<th>4Q15</th>
<th>3Q15</th>
<th>2Q15</th>
<th>1Q15</th>
<th>4Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>2,565</td>
<td>2,377</td>
<td>2,401</td>
<td>2,321</td>
<td>2,409</td>
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<td>Non-U.S.</td>
<td>3,919</td>
<td>3,705</td>
<td>3,677</td>
<td>3,748</td>
<td>3,310</td>
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<tr>
<td><strong>Total chemical prime product sales</strong></td>
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<td><strong>6,082</strong></td>
<td><strong>6,078</strong></td>
<td><strong>6,069</strong></td>
<td><strong>5,719</strong></td>
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## Earnings Factor Analysis, $M

<table>
<thead>
<tr>
<th></th>
<th>4Q15 vs. 4Q14</th>
<th>4Q15 vs. 3Q15</th>
<th>2015 vs. 2014</th>
</tr>
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<tbody>
<tr>
<td><strong>Upstream</strong></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Prior Period</td>
<td>5,468</td>
<td>1,358</td>
<td>27,548</td>
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<tr>
<td>Realization</td>
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<td>-18,820</td>
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<tr>
<td>Volume / Mix</td>
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<td>250</td>
<td>810</td>
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<tr>
<td>Other</td>
<td>-960</td>
<td>90</td>
<td>-2,440</td>
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<tr>
<td>Current Period</td>
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<td>857</td>
<td>7,101</td>
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<tr>
<td><strong>Downstream</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prior Period</td>
<td>497</td>
<td>2,033</td>
<td>3,045</td>
</tr>
<tr>
<td>Margin</td>
<td>610</td>
<td>-860</td>
<td>4,130</td>
</tr>
<tr>
<td>Volume / Mix</td>
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<td>60</td>
<td>-200</td>
</tr>
<tr>
<td>Other</td>
<td>170</td>
<td>120</td>
<td>-420</td>
</tr>
<tr>
<td>Current Period</td>
<td>1,351</td>
<td>1,351</td>
<td>6,557</td>
</tr>
<tr>
<td><strong>Chemical</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prior Period</td>
<td>1,227</td>
<td>1,227</td>
<td>4,315</td>
</tr>
<tr>
<td>Margin</td>
<td>-210</td>
<td>-190</td>
<td>590</td>
</tr>
<tr>
<td>Volume / Mix</td>
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<td>80</td>
<td>220</td>
</tr>
<tr>
<td>Other</td>
<td>-230</td>
<td>-160</td>
<td>-710</td>
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<tr>
<td>Current Period</td>
<td>963</td>
<td>963</td>
<td>4,418</td>
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</table>

## Upstream Volume Factor Analysis, koebd

<table>
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<tr>
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<th>3Q15</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Period</td>
<td>4,054</td>
<td>3,918</td>
<td>3,969</td>
</tr>
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<td>Entitlements - Net Interest</td>
<td>-7</td>
<td>3</td>
<td>-20</td>
</tr>
<tr>
<td>Entitlements - Price / Spend / Other</td>
<td>185</td>
<td>116</td>
<td>168</td>
</tr>
<tr>
<td>Quotas</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Divestments</td>
<td>-19</td>
<td>-12</td>
<td>-25</td>
</tr>
<tr>
<td>Growth / Other</td>
<td>35</td>
<td>223</td>
<td>5</td>
</tr>
<tr>
<td>Current Period</td>
<td>4,248</td>
<td>4,248</td>
<td>4,097</td>
</tr>
</tbody>
</table>

## Sources and Uses of Funds, $G

<table>
<thead>
<tr>
<th></th>
<th>4Q15</th>
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</thead>
<tbody>
<tr>
<td>Beginning Cash</td>
<td>4.3</td>
</tr>
<tr>
<td>Earnings</td>
<td>2.8</td>
</tr>
<tr>
<td>Depreciation</td>
<td>4.7</td>
</tr>
<tr>
<td>Working Capital / Other</td>
<td>-3.2</td>
</tr>
<tr>
<td>Proceeds Associated with Asset Sales</td>
<td>0.8</td>
</tr>
<tr>
<td>PP&amp;E Adds / Investments and Advances</td>
<td>-6.0</td>
</tr>
<tr>
<td>Shareholder Distributions</td>
<td>-3.6</td>
</tr>
<tr>
<td>Debt / Other Financing</td>
<td>3.9</td>
</tr>
<tr>
<td>Ending Cash</td>
<td>3.7</td>
</tr>
</tbody>
</table>

1 PP&E Adds / Investments and Advances includes PP&E adds of ($6.1G) and net advances / other of $0.1G.
The above numbers reflect ExxonMobil’s current estimate of volumes and realizations given data available as of the end of the fourth quarter of 2015. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.