Cautionary Statement

Forward-Looking Statements. Outlooks, projections, estimates, targets, business plans, and other statements of future events or conditions in this presentation or the subsequent discussion period are forward-looking statements. Actual future results, including financial and operating performance; demand growth and energy mix; future distributions; resource additions and recoveries; project plans, timing, costs, returns and capacities; efficiency gains; cost efficiencies; integration benefits; product sales and mix; and the impact of technology could differ materially due to a number of factors. These include changes in oil or gas prices or other market conditions affecting the oil, gas, and petrochemical industries; reservoir performance; timely completion of development projects; war and other political or security disturbances; changes in law or government regulation; the outcome of commercial negotiations; the actions of competitors and customers; unexpected technological developments; the occurrence and duration of economic recessions; unforeseen technical difficulties; and other factors discussed here and under the heading "Factors Affecting Future Results" in the Investors section of our Web site at exxonmobil.com. See also Item 1A of ExxonMobil’s 2011 Form 10-K. Forward-looking statements are based on management’s knowledge and reasonable expectations on the date hereof, and we assume no duty to update these statements as of any future date.

Frequently Used Terms. References to resources, resource base, recoverable resources, and similar terms include quantities of oil and gas that are not yet classified as proved reserves but that we believe will likely be moved into the proved reserves category and produced in the future. “Proved reserves" in this presentation are presented using the SEC pricing basis in effect for the year presented, except for the calculation of 18 straight years of at least 100-percent replacement; oil sands and equity company reserves are included for all periods. For definitions of, and information regarding, reserves, return on average capital employed, cash flow from operations and asset sales, free cash flow, and other terms used in this presentation, including information required by SEC Regulation G, see the "Frequently Used Terms" posted on the Investors section of our Web site. The Financial and Operating Review on our Web site also shows ExxonMobil's net interest in specific projects.
2012 Annual Meeting

Financial and Operating Results
2011 Results

Strong results across all key financial and non-financial parameters

- Strong industry safety performance
- Rigorous environmental management
- Superior financial / operating results
  - Earnings $41B
  - Volume growth 1%
  - ROCE 24%
- Disciplined investments $37B
- Unmatched shareholder distributions $29B
- Reserves replacement* 116%

* Excludes asset sales
Safety

Safety performance remains strong in industry

- **Our vision:** *Nobody Gets Hurt*
- Focus on operational excellence and risk management
- **XTO** implementing proven safety management systems
- Committed to continuously improving safety performance

Lost Time Incident Rate

- Incidents per 200K hours
- U.S. petroleum industry contractor benchmark
- U.S. petroleum industry employee benchmark

<table>
<thead>
<tr>
<th>Year</th>
<th>Employee (Incidents per 200K hours)</th>
<th>Contractor (Incidents per 200K hours)</th>
</tr>
</thead>
<tbody>
<tr>
<td>'07</td>
<td>0.4</td>
<td>0.3</td>
</tr>
<tr>
<td>'08</td>
<td>0.3</td>
<td>0.2</td>
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<tr>
<td>'09</td>
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<td>0.1</td>
</tr>
<tr>
<td>'10</td>
<td>0.1</td>
<td>0.0</td>
</tr>
<tr>
<td>'11*</td>
<td>0.0</td>
<td>0.0</td>
</tr>
</tbody>
</table>

* XTO included beginning 2011.
Committed to reducing environmental impact

Greenhouse Gas Reductions from ExxonMobil Actions

- Strong environmental management
- Improving energy efficiency
- Reducing flaring, emissions, releases

Protect Tomorrow. Today.

* XTO included beginning 2011.
Earnings of $41B in 2011, an increase of 35 percent over 2010

- Strong performance across all business lines
- Leveraging integration advantages
- Maximizing value of asset base
Upstream Volumes Growth

Project ramp-ups and strong unconventional performance drive growth

2011 Volume Growth

- Largest non-government-owned producer of oil and gas at 4.5 MOEBD
- 1 percent growth from 2010
- Supported by risk management and operational excellence
Return on Capital Employed

ROCE leadership supported by consistent business model

Return on Average Capital Employed*

- ROCE of 24 percent in 2011
- Investments position long-term performance
- Disciplined investment through the business cycle
- Strength of integrated portfolio, project management, and technology application

* Competitor data estimated on a consistent basis with ExxonMobil and based on public information.
Maintained focus on selective investments to deliver superior returns

Capex by Business Line

- Invested $37B in 2011; a total of $143B during the past five years
- Executed strategic acquisitions
- Progressing major projects
- Maintained capital efficiency and discipline
Free Cash Flow Generation

Cash generation unmatched among peers

Total Free Cash Flow ('07 – ’11)*

- Total free cash flow generation of $146B since beginning of 2007
  - Higher than competitors combined

- Strong cash generation provides capacity for shareholder distributions

* Competitor data estimated on a consistent basis with ExxonMobil and based on public information.
Dividends

Reliable and growing dividends; $9 billion distributed in 2011

Dividend Growth since 1983*

- More than $40B distributed to shareholders over past five years
- Dividend has grown every year since 1983
- 2Q12 dividend increase of 21 percent announced

* S&P and CPI indexed to 1983 Exxon dividend.
** CPI based on historical yearly average from Bureau of Labor Statistics.
Share Reductions

Share purchases efficiently return cash to shareholders

- $20B in share purchases in 2011
- Over 30 percent reduction in shares outstanding since Exxon and Mobil merger
- Repurchased the number of shares issued for XTO as of 1Q12

* XTO acquisition occurred 2Q10.
Increasing Ownership

Enhanced per share interest in ExxonMobil reserves and production

Reserves Growth per Share since 2007*  **
Indexed; 2007 = 100

Production Growth per Share since 2007*  **
Indexed; 2007 = 100

* Competitor data estimated on a consistent basis with ExxonMobil and based on public information.
** Reserves based on SEC pricing bases, including oil sands and equity companies.
2012 Annual Meeting

Energy Outlook
Global energy demand likely to grow approximately 30% by 2040

<table>
<thead>
<tr>
<th>Energy Demand</th>
<th>Quadrillion BTUs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oil</td>
<td>200</td>
</tr>
<tr>
<td>Gas</td>
<td>100</td>
</tr>
<tr>
<td>Coal</td>
<td>0</td>
</tr>
<tr>
<td>Other*</td>
<td>0</td>
</tr>
</tbody>
</table>

- **Pace of demand growth moderated** by efficiency gains across the world
- **Mix gradually shifts** with oil and natural gas remaining prominent
- **Strong growth in natural gas** driven by power generation needs

Source: ExxonMobil 2012 Outlook for Energy
* Other includes nuclear, hydro, geothermal, biomass, wind, solar, and biofuels.
Liquids and Gas Supplies Expand and Diversify

Technology continues to expand economic supplies

Source: ExxonMobil 2012 Outlook for Energy
The Energy Challenge

Meeting the world’s growing energy needs safely and responsibly

- Requires broad-based economic solutions and diversity of supply
- Calls for unprecedented levels of investment
- Requires sound, stable government policies
- Demands effective risk management and operational excellence
- Requires a commitment to innovation and technology
Competitive Advantages
Meeting the World’s Energy Challenges

Meeting the world’s energy challenges requires:

- Broad-based economic solutions and diversity of supply
- Unprecedented levels of investment
- Effective risk management and operational excellence
- Commitment to innovation and technology

ExxonMobil’s competitive advantages:

- Balanced Portfolio
- Disciplined Investing
- Operational Excellence
- Global Integration
- High-Impact Technology

Commitment to innovation and technology

Operational Excellence

High-Impact Technology
Competitive Advantage: Balanced Portfolio

Diverse portfolio across resource types of growing importance in meeting global energy demand

2011 ExxonMobil Resource Base

by Type

- Unconventional Oil and Gas: 22%
- Conventional: 41%
- Heavy Oil / Oil Sands: 22%
- Liquefied Natural Gas: 9%
- Deepwater: 6%

by Geography

- Asia: 22%
- Americas: 57%
- Africa: 9%
- Europe: 6%
- Australia/Oceania: 6%

* Conventional includes arctic and acid/sour resource types
Conventional – 41% of Resource Base

Delivering significant value from conventional resources

Note: Conventional includes arctic and acid/sour resource types
Unconventional – 22% of Resource Base

Growing global portfolio with early-mover, quality acreage pursuits

<table>
<thead>
<tr>
<th>Play Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shale Gas</td>
</tr>
<tr>
<td>Tight Gas</td>
</tr>
<tr>
<td>Coal Bed Methane</td>
</tr>
<tr>
<td>Tight / Shale Oil</td>
</tr>
</tbody>
</table>

- Canada
- USA
- Europe
- China
- Argentina
- Indonesia
Heavy Oil / Oil Sands – 22% of Resource Base

High-quality resources and enabling technology deliver long-term value

- Long-life plateau production profile
- Kearl project developing world-class oil sands resource; start-up in 2012
- Developing and applying technology to reduce GHG emissions and costs

Kearl Oil Sands Project, Alberta, Canada
Liquefied Natural Gas – 9% of Resource Base

ExxonMobil has leading global liquefied natural gas capability

- Expanding global LNG markets
- Advantaged projects progressing in Papua New Guinea and Australia
- Global capability for gas marketing

Marketing Offices
Regasification Terminals / Capacity
LNG Production / New Projects
2011 LNG Markets
Deepwater – 6% of Resource Base

Building on established deepwater capability

- Innovative design approaches
- Superior project execution
- Cost-effective subsea satellite field development
- Progressing exploration activities
  - Gulf of Mexico
  - West and East Africa
  - Black Sea

Map showing locations:
- Faroe Islands
- Ireland
- Gulf of Mexico
- Norway
- Black Sea
- Guyana
- Nigeria
- Equatorial Guinea
- Tanzania
- Madagascar
- Indonesia
- Equatorial Guinea
- Faroe Islands
- Ireland
- Gulf of Mexico
- Norway
- Black Sea
- Guyana
- Nigeria
- Equatorial Guinea
- Tanzania
- Madagascar
- Indonesia
Downstream Scale Advantage

Largest global refiner with the highest level of integration

Average Refinery Size*

- Refineries 60 percent larger than industry average
- Over 75 percent of our refining capacity is integrated with chemicals or lubes
- Assets with unparalleled feedstock flexibility

* ExxonMobil average global refinery capacity compared to industry equity share capacity; year-end 2011. Equity share capacity calculated on a consistent basis using public information. Source: Oil & Gas Journal
Chemical Portfolio Maximizes Value

Industry-leading chemical performance driven by strong portfolio

Earnings

$B

Facilities strategically located, supplying all major growth regions

Commodities provide scale and upside earnings capture

Specialties generate stable yet growing earnings base

Proprietary technology underpins portfolio
Industry-Leading Results

Downstream and Chemical businesses outperform competition

Downstream and Chemical Combined ROCE

- Proven business strategies enabled by technology
- Businesses optimized together to maximize shareholder value
- 2008 – 2011 average ROCE of 19 percent; nearly three times the competitor average

* Competitor data estimated on a consistent basis with ExxonMobil and based on public information. Competitors include BP, RDS, and CVX.
Competitive Advantage: Disciplined Investing

22 major project start-ups are planned from 2012 to 2014

- Deepwater Angola Satellites
- Oil Sands Kearl
- Deepwater GOM Hadrian South / Lucius
- LNG Papua New Guinea
- Acid / Sour Kashagan Phase 1
- Conventional Kipper / Tuna
- Arctic Arkutun-Dagi
- Singapore Chemical Expansion
Risk management is fundamental to our business

- Common global expectations
- Well-developed and clearly-defined policies and procedures
  - Management accountability
  - High standards of design
  - Employee and contractor training
- Ongoing assessments and incorporation of learnings
Competitive Advantage: Global Integration

Continuing to create value through the integrated business model

- Maximize profitability of Upstream resources at each step of the value chain

- Competitive advantage of global functional organization
  - Broadly deploy best practices
  - Economies of scale, shared support services, purchasing
  - Maximize technology value add
  - Integrated, general interest pursuits
Competitive Advantage: High-Impact Technology

Developing technology to solve the world’s toughest energy challenges

- Unique, world-class scientific research capability
- Fundamental research sets foundation for technology development across the business
- Technology to unlock resource value, improve operations, and deliver high-value products

Extended-reach drilling
Seismic processing
Arctic technology
Non-aqueous extraction
Synthetic lubricant research
Catalyst development
Technology Leadership

A commitment to technology and innovation

- Nearly $5 billion spent on research and development in last five years
- Attract and retain highest quality workforce
- Active engagement in developing the workforce of the future
  - Founding sponsor of National Math and Science Initiative
Corporate Citizenship

Dedicated to supporting economic growth and opportunity worldwide

- Math and science programs in the United States
- Malaria prevention and treatment in Africa and beyond
- Women’s Economic Opportunity Initiative in 88 countries
- Community investments tailored to meet local needs, wherever we operate
Long-term performance exceeds competitor average and S&P 500

Shareholder Returns
Value of $1,000 Invested (as of YE 2011)

- Financial results and stock market returns best viewed over long term
- Reflects strong financial and operating performance
- Competitive advantages maximize shareholder value

* RDS, BP, and CVX
ExxonMobil Strengths

Relentless focus on maximizing long-term shareholder value

- Strong Financial and Operating Performance
- Balanced Portfolio
- Disciplined Investing
- Operational Excellence
- Global Integration
- High-Impact Technologies
- Corporate Citizenship