Esso Exploration and Production Nigeria Limited (EEPNL)
Mobil Oil Nigeria Plc (MON)
Mobil Producing Nigeria Unlimited (MPN)
Affiliates in Nigeria
ExxonMobil’s business standards, public service ideals and overall dedication to socio-economic improvement demonstrate a consistent penchant for inspiring and supporting progress at all viable levels in Nigeria.
The three affiliates have a single Lead Country Manager. The Lead Country Manager serves as the Chairman of the Board and Managing Director of the two upstream affiliates, assisted by a committee of key executives from operating and service divisions.

MON Plc has a separate Chairman of the Board of Directors/Managing Director and is a publicly quoted company on the Nigerian Stock Exchange.

ExxonMobil affiliates currently have seven main offices in Nigeria: two offices in Lagos State (Victoria Island and Apapa), two in Rivers State (at Federal Ocean Terminal, Onne) and Bonny River Terminal), two in Akwa Ibom, (at Uyo and Qua Iboe Terminal), and one in Abuja.
MILESTONES IN NIGERIA

- 1904 Socony - Vacuum (Kerosene)
- 1961 Initial Concession Awarded
- 1964 First Discovery
- 1970 First Production
- 1992 First Condensate Production
- 1993 First PSC Awarded
- 1998 Start NGL Production
- 2002 Yoho First Oil
- 2006 Erha First Oil
- 2007- NGL 11 Production
- 2010- First oil & gas company to deploy made-in-Nigeria pipes in its offshore operations
- 2014- Rated Nigeria Number 1 company among Top 100 companies
- 2014- Assumed USAN operatorship
Exxon Mobil Corporation (ExxonMobil) is the world’s premier petroleum and petrochemical company, operating to the highest standards of financial and technical excellence, business ethics, safety, health and environmental awareness. ExxonMobil has a presence in some 200 countries and territories.

Most of ExxonMobil’s projects in Nigeria are located offshore in shallow and deepwater. The company’s largest facility is QIT which processes crude (Qua Iboe) produced from several offshore fields in the Bight of Biafra, and the Erha/Erha North deepwater project.

Qua Iboe is Nigeria’s largest exported crude blend, and production averages around 400,000 bbl/d. ExxonMobil also holds 30% interest in Nigeria’s newest producing deepwater field, Usan, which is operated by ExxonMobil.

ExxonMobil’s affiliate companies have worked in Nigeria for over 100 years through Esso Exploration and Production Nigeria Limited (EEPNL), Esso Exploration & Production Nigeria (Offshore East) Limited, Mobil Oil Nigeria Plc (MON) and Mobil Producing Nigeria Unlimited (MPN).

Each of the companies has a notable history, proven experience and a strong record of contributions to Nigeria’s development. The upstream companies combined, have over 2,000 employees, with over 92 percent being Nigerians.

ExxonMobil affiliates in Nigeria are involved in the exploration and production of crude oil, condensate and natural gas liquids in Nigeria. They also serve retail, industrial and wholesale customers through our fuels and lubricant products.
Mobil Oil Nigeria PLC dates back to 1907 when Socony Vacuum Oil Company began marketing operations in Nigeria, through the sale of Sunflower kerosene. In 1978, the company became a publicly quoted company.

MON is one of the six major petroleum products marketers in the country. It currently has over 200 retail outlets located in all 36 states of Nigeria. MON owns three plants located in Apapa, Lagos State, that manufacture lubes, petroleum jelly, and insecticide. Its ultra-modern lube oil plant, with a capacity of 450,000 barrels per annum is regarded as one of the most sophisticated in Africa.
Mobil Producing Nigeria is one of the largest oil producers in Nigeria. The company commenced operations in Nigeria in 1955 under the name Mobil Exploration Nigeria Incorporated (MENI). MPN operates a Joint Venture with the Federal Government of Nigeria, through the Nigerian National Petroleum Corporation (NNPC). The Federal Government has a 60 percent share, with the remaining 40 percent being MPN.

Since 1961, when the company was granted an Oil Prospecting License (OPL) offshore present Akwa Ibom State, MPN has made visible contributions to the development of Nigeria’s oil and gas industry. The company and its joint venture partner, NNPC, operate over 100 offshore platforms on 800,000 acres (3,200 km²) of territory comprising about 300 producing wells at a capacity of over 900 thousand barrels a day of crude, condensate and natural gas liquids (NGL). ExxonMobil operated and operated by others.

A series of projects by the joint venture are targeted to increase the current average production level to above one million barrels per day. The East Area Additional Oil Recovery project represents a major investment in a mature operation to extend field life, increase oil recovery and eliminate non-routine gas flaring by injecting produced gas.

The East Area project’s 18,000-tonne EAP Gas Compression Facilities platform was set in place at the end of 2005, and set a world record when it was installed in open water using Float-Over Technology. The Natural Gas Liquids (NLG II) project, which has a capacity to contribute 45 KBD of natural gas liquids to our total production, is an expansion of the NNPC/MPN Joint Venture’s successful Oso-NGL project, and involved the engineering, procurement, construction, start-up and commissioning of a offshore NGL extraction platform, undersea pipeline infrastructure and expansion of the JV’s existing onshore fractionation and storage facilities at Bonny River Terminal.
Esso Exploration and Production Nigeria Limited (EEPNL) was established in 1993 as an affiliate of Exxon Corporation. The Company was awarded a Production Sharing Contract by the Nigerian National Petroleum Corporation (NNPC), for Oil Prospecting Lease (OPL) 209 (now OML 133) that same year. EEPNL is operator of the deepwater oil and gas development named Erha. The field streamed first oil in the first half of 2006.

In December 1999, EEPNL, announced confirmation of the Erha major deepwater oil and gas discovery on OPL Block 209 in 1000 meters water depth. The confirmation well was drilled to a depth of 3,745 meters and flow-tested as an oil-bearing reservoir at a test rate of 2,800 barrels per day. In 2000, EEPNL completed development planning for the Erha field development located about 100 kilometers off the coast of Nigeria. The Erha main development has a capacity to produce an annual average of 150,000 barrels of oil and to process 315 MMSCF of natural gas per day. OML 133 deepwater block is expected to recover about 500 million barrels of oil.

EEPNL has a 56 percent participating interest in the OML 133 contract area, while co-venturer SNEPCO holds the remaining 44 percent share. In addition to OML 133, Esso Exploration and Production Nigeria Limited owns a 20 percent interest in the Bonga development on OML 118, located in greater than 1200 meters water depth. Bonga was discovered in 1996. The initial project is expected to recover 560 million barrels of oil.

EEPNL has a 30 percent interest in Usan. In the first quarter of 2014, Esso Exploration and Production Nigeria (Offshore East) Limited (EEPNL) took over operatorship of Usan, a deepwater oil field located in OML Block 138 (former OPL 222), from Total E&P Nigeria Limited. Usan was discovered in February 2002 (Usan-1), and First Oil was achieved in February 2012. The current partners in Usan are Nexen, Chevron, Total & EEPNL.

The same OML also contains the recently discovered Bonga SW accumulation, which from early interpretations, appears to have significant production potential.
Operations
Qua Iboe Terminal (QIT) is the operational headquarters of ExxonMobil affiliates in Nigeria. Qua Iboe Terminal (4 Deg 20'N, 7 Deg 59'E) is located on the eastern side of the Qua Iboe river estuary and contains 9 crude oil storage tanks with a total capacity of 4.5 million bbls. Vessels are loaded through a Single Point Mooring (SPM) 23 miles offshore which can accommodate ships up to 312,000 Dead Weight, a 345,000 Metric Tonnes displacement limit and Bow to Center Manifold (BCM) equal to 175 metres maximum. Maximum draft at both berths is 72 feet. Qua Iboe crude oil parcel sizes are normally about 950,000 barrels, but up to 2 million barrels can be loaded. Maximum loading rate is ~50,000 barrels per hour through a 42-inch loading line to the SPM.
Safety, Health & Environment

Safety: Our Core Value

ExxonMobil and its affiliates have an unwavering commitment to operations integrity, safety and flawless execution of project activities. Operating ethically and responsibly is ingrained in our business culture and monitored, enforced, and improved upon through the globally-deployed Standards of Business Conduct and Operations Integrity Management System (OIMS).

Operations Integrity

OIMS is a cornerstone of our commitment to managing risks and achieving excellence in performance and it is applied at ExxonMobil affiliate facilities around the world. OIMS fully meets the requirements of the International Organization for Standardization (ISO) 14001 Environmental Management Systems, as attested by Lloyd’s Register Quality Assurance Ltd. OIMS is also the system we use to ensure appropriate engagement with the communities in which we operate.
The OIMS framework contains 11 elements. As the driver for OIMS, management establishes policy, provides perspective, sets expectations, and provides the resources for successful operations as set forth in OIMS Element 1. Operations Integrity requirements for the design, construction, and operations of facilities are addressed through the suite of management systems that support Elements 2 – 10. Many of these management systems are interdependent. An evaluation of the degree to which the OIMS Expectations and Guidelines are being met is essential to improve Operations Integrity and maintain accountability as set forth in OIMS Element 11.

OIMS is the way ExxonMobil strives for an incident free workplace where Nobody Gets Hurt, a reduction in environmental impacts so that we Protect Tomorrow Today, and a secure workplace where it is recognized that Security is Everybody’s Business.

ExxonMobil has made significant progress in improving the integrity of operations over the past decade and continues to reinforce the importance of rigorous OIMS execution. While progress has been made, we recognize that achieving Operations Integrity is a journey and not a destination.

“Nobody Gets Hurt”
In line with our focus on safety, our employees and contractors are encouraged to take personal responsibility for keeping themselves and their co-workers always safe, by making a commitment that “Nobody Gets Hurt”, at work or at home.

To be incident-free, we carry this safety message and vision to every person who works with and for ExxonMobil and its affiliates. It speaks to the leadership that must be demonstrated by everyone in the organization. If each worker is committed to working safely through an entire shift, then person by person, shift by shift, day by day, we will achieve a workplace where “Nobody Gets Hurt”.

ExxonMobil has released five (5) significant emotional events videos, involving the re-enactment of past significant incidents to create workforce emotional connection to incidents, aimed at lowering risk tolerance and sharing lessons.

From February 1, 2015 to date, ExxonMobil affiliates in Nigeria achieved 4 million man-hours without a Loss Time Incident (LTI). From 2010 to date, over 4,300 personnel (including contractors) received ExxonMobil Fundamentals of Safety (EMFOS) training.

Collectively, ExxonMobil affiliates achieved Upstream Nigeria Best Safety Performance in 2013 and received the ExxonMobil Production Company (EMPC) President’s Safety Award. Also, four departments received functional global safety recognition the same year.
The Erha Terminal is located within the Gulf of Guinea off the Nigerian coast at approximately centre-point position 5° 21’ 36” N 4° 21’ 00” E. This Terminal is about 85 nautical miles South-East of Lagos Port. The Terminal consists of a spread-moored floating production and offloading (FPSO) unit that has a design storage capacity of 2.2 million barrels of crude oil. Development drilling began in November 2003 and is still in operation. Erha production started in the first quarter of 2006.

With the flow of first oil from its third drilling center, ExxonMobil’s Erha/Erha North development offshore Nigeria in water depths up to 1,750 m entered a new phase. The FPSO, one of the largest in the world, is designed to store 2.2 MMbbl of oil and to handle 210,000 b/d of oil plus 340 Mcf/d of gas for reinjection as well as 150,000 b/d of water reinjection. Production is from three subsea centres - Erha DCE, DCW, and DCN. The first two centres have a total of 24 wells. Of these, 15 are producers, 4 are water-injection, and 5 are gas-injection. DCN has 8 wells: 4 each for production and water-injection.

Several firsts were recorded with Erha. These include the first fabrication of subsea manifolds in Nigeria and the first Subsea Systems Integration Test (SSIT) in Nigeria and West Africa, which was conducted at Willbros Yard in Port Harcourt, Rivers State. Other local content include the SPM for tanker-offloading at a rate of 1 MMb/d of oil at Nigerdock, Cameron’s construction of a subsea operations support base at Onne, pile fabrication, subsea jumpers at Globestar in Warri, FPSO flare tower and piperacks at Saipem Contracting Nigeria Limited (SCNL) in Port Harcourt.

The entire project involved resources from around the world in order to meet the schedule. The facility installation and final equipment-testing was done in Nigeria; project management and design engineering was accomplished in Houston, Paris, New Delhi, and Lagos; trees, controls, and umbilicals in England, Germany, and Norway; compressors and generators in Italy; and construction in Nigeria, South Korea, Singapore, and Malaysia.

The FPSO is also equipped to take the same export tanker in tandem moor from the facility’s North end as an emergency offloading regime via a single 16” hose string. The Terminal is operated on a 24-hour schedule seven days a week throughout the year, operational circumstances permitting. Ships are berthed only during daylight hours but ships can unberth at any time of the day.
“Duty Call” on Erha
Floating Storage and Offloading (FSO)

Yoho

The Yoho field project lies in Oil Mining Lease (OML) 104, offshore Nigeria on shallow-water and has estimated reserves of 400 million bbls of oil. Yoho facilities will develop discoveries in both Yoho and Awawa reservoirs in water 200-300 ft. deep.

Yoho serves as a hub for the future development of other OML 104 petroleum resources.

The completed project incurred a cost of approximately $1.3bn and recovered an estimated 0.44 billion barrels of oil from the Yoho and Awawa reservoirs. These reservoirs lie in a water depth of between 200ft and 300ft.

ExxonMobil employed a temporary FSO vessel as the basis for the initial stages of the development. This was used as an early production system (EPS), ensuring that the first oil from Yoho came on stream almost two years ahead of full-field start-up. Production through the FSO reached over 90,000 barrels of oil a day. This marked the first deployment using an EPS system in West Africa. The FSO was operated by Esso Deepwater, an ExxonMobil subsidiary.

The full-field development involved 33 wells over wellhead platforms, a central production platform and a living quarters platform as well as an FSO vessel to replace the EPS. Full-field start-up was scheduled for late 2004, but started in January 2006 with around 150,000 barrels of oil per day (bopd) generated.

The Nigerian government holds 60% interest in the Yoho JV, through NNPC, and operator MPN holds the remaining 40%.
In the first quarter of 2014, Esso Exploration and Production Nigeria (Offshore East) Limited (EEPNL) took up operatorship of Usan, a deepwater oil field located in OML Block 138.

The Initial Usan field partners were Esso E&P Nigeria (Offshore East) Limited (30 percent), Chevron Petroleum Nigeria Limited (30 percent), Total E & P Nigeria Limited (20 percent) and Nexen Petroleum Nigeria Limited (20 percent).

Total E&P Nigeria Limited, the operator of the field, sold its 20 percent interest in OML 138 to Sinopec and resigned operatorship of Usan on January 3, 2013. Nexen’s interest was also purchased by CNOOC (another Chinese firm).

The partners in OML 138 have agreed that EEPNL will become the operator of the Usan field following the approval of operatorship by NNPC. Execution of a Transition Support Agreement with Total on November 27, 2013. There is no change in ExxonMobil’s ownership.

A Change of Operatorship ceremony marked the official handover of Usan to EEPNL. Managers from both companies were present at the ceremony, where the “keys” of the Usan facility were handed over to Esso managers by the previous custodians from Total. Total will provide the necessary support to ensure a seamless transition of the facility.
M
PN decided to develop Oso field in 1988 on the basis of a 1986 MOU guaranteeing a minimum profit margin of $2 per barrel and a confirmation that condensates were excluded from OPEC’s production quotas. The World Bank and its affiliate, IFC funded the OSO JV.

About 89 km south-west of the Qua Iboe terminal and 67 km from the Bonny Island gas processing system, Oso is a giant gas condensate field with a sustainable production capacity of 100,000 barrels per day (b/d).

Oso has enough reserves to recover at least 500 million barrels of condensate in a 20-year production period and still have a deposit of about 3,500 Billion Cubic Feet (BCF).

Phase-I of Oso’s development cost $900m. It was estimated that this would yield $12 bn to NNPC and MPN and that the partners would recoup their investment within two years of production. MPN has a 51% majority in Oso’s Phase-II for NGLs, with NNPC holding 49%.

Phase-II came on stream in November 1998 and cost $860m. Its 50,000 b/d of Natural Gas Liquids (NGL) output was reached in March 1999. NGL is stripped out of 600 MCF/d of gas coming in equal volumes from Oso and Usari field nearby. Dry gas is re-injected. The liquids, pumped to a fractionator on Bonny Island via a 67 km pipeline, are separated into 27,000 b/d of propane, 14,000 b/d of butane and 9,000 b/d of pentane-plus. In Phase-II, 350m barrels of NGLs are to be extracted over 25 years without affecting Oso’s condensate stream. The NGLs are mostly exported, with some sold locally.
Nigeria is estimated to have 182 trillion cubic feet (Tcf) of proven natural gas reserves as at January 2013, making Nigeria the ninth largest natural gas reserve holder in the world, and the largest in Africa. Despite holding a global top-10 position for proven natural gas reserves, Nigeria produced about 1.2 Tcf of dry natural gas in 2012, ranking it as the world’s 25th largest dry natural gas producer.

Nigeria established a Gas Master Plan in 2008 that aimed to reduce gas flaring and to monetize gas resources for greater domestic use and to export regionally as well as internationally.

ExxonMobil has made great efforts in driving Nigeria’s gas potential, thus contributing to gas monetization and domestic gas supply. A prime example is the gas scheme being undertaken in two phases in the Niger Delta with Phase One delivering 100 thousand standard cubic feet per day (MSCFD) of gas to the domestic market at the Bonny River Terminal (BRT). Implemented through an NNPC/MPN Joint Venture, Phase One was completed in the first quarter of 2013, opening up fresh gas sale opportunities.

The East Area Additional Oil Recovery Project (EAP) is located onshore and offshore, streaming into Bonny River Terminal (BRT) facility. The project increases oil recovery and eliminates non-routine gas flaring by injecting produced gas.

The NGL II project, a second phase of the EAP is an expansion of the successful Oso-NGL project which involves the expansion of the Joint Venture’s existing onshore fractionation and storage facility at BRT.

The Pegi-1 discovery well encountered 165 net feet (50.3 metres) of rich gas condensate. The well was drilled in 315 ft (96 metres water depth to a total depth of 11,407 feet (3,477 meters) beneath the Awawa field. An analysis of recovered samples indicates an API gravity of approx. 41 degrees. Significant additional potential remains in untested deeper targets within Domestic Gas Supply
the Pegi fault block as well as in adjacent fault blocks.
Studies show that ExxonMobil reduction initiatives have decreased gas-flaring from 90% to less than 10% of production despite a 300% increase in gas availability, hence emerging as the leader in eliminating gas-flaring and capturing value through the extraction of natural gas liquids.
Commissioning ceremony of the 24-inch Double Submerged Arc Welded Helical (DSAWH) pipes in the Edop-Idoho field, manufactured by SCC Mill, Abuja, and coated by Adamac Pipes Coating and Services Limited.
The ExxonMobil flagship oil, Mobil-1, is the world-leading motor oil that is available at Mobil service stations across Nigeria. Fully synthetic engine oils like Mobil-1 significantly reduce friction and improve engine efficiency. This means better fuel consumption and fewer emissions. Mobil-1 exceeds the industry’s toughest standards and outperforms all conventional oils.

Mobil-1 is truly a global formulation, surpassing the latest standards of the oil industry and vehicle manufacturers. For instance, the appropriate grades of Mobil-1 exceed European ACEA standards and API Service SM / CF as well as meeting rigorous OEM standards.

The flexibility of the production processes enables Mobil to supply different types of lubricants to suit a variety of customer requirements. As well as lubricants for all kinds of combustion engines, Mobil also manufactures lubricating oils for machinery used in all types of heavy industry. Mobil’s industry-leading products are available worldwide, supported by technical expertise and services for both commercial and general needs.

Working with Mobil Industrial Lubricants helps increase equipment reliability, reduce operating costs and extend machine life.

No matter the industry, Mobil has the right lubricants for any machinery. Mobil’s highly experienced engineers work closely with leading equipment builders for unique insights into their new technology and lubrication requirements. These insights then help guide the Mobil lubricant development process.
ExxonMobil has been a leading innovator in aviation technologies for more than a century. With continued investment in research and development and the ingenuity of the people, ExxonMobil has delivered numerous innovations and overall has enabled progress in the aviation industry.

Mobil Jet Oil 387 is turbine oil designed to deliver performance and engine efficiencies as never before. Specifically formulated with the latest technologies to provide unparalleled benefits, Mobil Jet Oil 387 is what high performance oil should be.
An ExxonMobil affiliate laboratory chemist carries out quality assurances and control analysis on crude samples to ascertain compliance with set standards. Nigeria’s variant of light crude oil, with low sulphur content, is highly sought after by refineries in the world.
Operating Principles
Nigerian Content (NC), under the NOGICD Act (2010), is broadly defined as the quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the oil and gas industry.

Key Highlights of the Act:

- Requires first consideration to be given to services provided from within Nigeria and goods manufactured in Nigeria.

- Exclusive consideration to be given to Nigerian indigenous service companies, which demonstrate ownership of equipment, Nigerian personnel and capacity to execute work to bid on land and swamp operating areas of the Nigerian industry.

Key ExxonMobil Contributions:

ExxonMobil’s Nigerian Content contributions are pursued on a 3-way track; Human, Supplier, and Strategic Community Capacity Developments, many of which predate the enactment of the Act.

Human Capacity Development:

In 1995, ExxonMobil established the Eket Technical Training Centre, to produce readily employable technicians. Till date, over 626 technicians have been trained; about 85% have been employed by the NNPC/MPN Joint Venture.

In the last two decades, ExxonMobil has spent over N4billion on undergraduate scholarships and another over N1billion on
We utilize Nigerian human and material resources in the majority of our operations, including the procurement of local goods (material and equipment) and services.
international post graduate scholarships. Under the 1-year Engineering Capacity development Program, NNPC/ExxonMobil Upstream Nigeria affiliates have invested over N1billion to train 75 graduate engineers. Till date, over 92% of them have been employed by Delta Afrik, the coordinating Engineering Procurement & Construction Management (EPCM) Contractor.

**Supplier Development:**
Between 2004 – 2012, ExxonMobil sourced over N153billion from Nigerian banks for project financing, thereby improving the banks funding capacity.

ExxonMobil was the first oil and gas company in Nigeria to deploy Nigerian-made line pipes in its offshore operations. This was done collaborating with SCC Pipe Mill, Abuja to upgrade their facilities to manufacture Line Pipes for oil and gas operations; procured 30km Double Submerged Arc Weld Helical (DSAWH) line pipes in 2010, utilized at our Edop-Idoho pipeline offshore Nigeria.

In 2012, ExxonMobil completed the fabrication of three fully Nigerian manufactured wellhead platforms (WHPs) with NigerDock (ND) (Abang and Itut) and Dorman Long Engineering (Oyot WHP) under the NNPC/MPN JV Satellite Fields Development Phase 1 (SFD1) Project. Provided additional support (over N2billion in funding) for expansion of Aveon Offshore (Port Harcourt), ND and Dorman Long Engineering (Lagos) fabrication yards to substantially increase their offshore facility fabrication capacity.

In October 2013, ExxonMobil upstream affiliates in Nigeria in conjunction with twelve (12) Nigerian banks launched the ExxonMobil Contractor Finance Scheme (EMCFS), providing access to over N1.4trillion funding. As of December 2014, 236 Nigerian contractors registered under this scheme and about N10billion disbursed in the interval period.

In 2014, ExxonMobil awarded about $1.5billion worth of contracts with NC Value of about $767million and 97% of Purchase Orders were issued to local service providers.

**Strategic Community Development:**
As part of its drive to improve youth employability, business knowledge, and skills, NNPC/MPN Joint Venture initiated the Graduate Assistance Program in Akwa Ibom State in 2008. In its first three years, about 450 Nigerian graduates benefited from the Program. The second phase re-launched in 2013 currently has over 300 participating.

Of the 6000+ strong workforce in Nigeria, over 92% are Nigerians, out of which 35% are from Akwa Ibom State.
Over 92% of our workforce is comprised of Nigerians, gainfully employed in various assignments and receiving on- the job training and experience, with some undertaking specialized training and cross- posting to other affiliates of the company in the world.
Human Capacity Development

ExxonMobil affiliates in Nigeria are partnering with 17 Nigerian universities spread across the country, under our University Assistance program and have been enhancing Geosciences skills of over 50 lecturers since 2007. The scope of the partnership includes construction, furnishing, logistics, equipping (software & hardware) a Geoscience workroom in each of the universities and the provision of training to 3-5 lecturers on the use of the equipment and the workroom. These lecturers serve the universities by coaching, instructing and guiding students and other lecturers on the use of the state-of-the-art Geosciences equipment.

Mobil Producing Nigeria (MPN)
[Operator of the Nigerian National Petroleum Corporation (NNPC)/MPN Joint Venture] has been running an Apprenticeship Program for Nigerian School Certificate holders with a Science background. In 1992 the JV established the Eket Technical Training Center and the Apprentice Technical Training Program commenced in 1995. About 626 Technicians have been trained to-date, with 85% of the graduates employed by ExxonMobil upon completion of program while the others were available for employment by other oil companies.

Esso Exploration and Production Nigeria Limited (EENPL)
introduced the National post-graduate Scholarship Program for Nigerian graduates in Geosciences and Engineering, in 2007. This award provides post-graduate scholarships in Engineering, Geosciences, etc. to Nigerian Graduates. To apply for a scholarship, each candidate must have a first degree (First class or second class upper) in Geosciences and Engineering, and a provisional admission in a recognized University in Nigeria. 159 Nigerian graduates have benefitted from the program since its inception.
In 1994, EEPNL introduced an international post-graduate scholarship award. This award provides post-graduate scholarships in Engineering, Geosciences, etc to Nigerian Graduates. To apply for a scholarship too, each candidate must have a first degree (First class or Second class upper) in Geosciences and Engineering, and a provisional admission in a recognized university abroad. So far about 123 graduates have benefited from this programme.

In 1974, NNPC/MPN JV commenced a scholarship Program for undergraduates in Nigerian higher institutions of learning. The number of beneficiaries has progressively increased from 13 in 1974 to 500 in 2011. About 60% of the awards are reserved for those studying disciplines in Engineering and Geosciences, and the balance for Medicine, Computer Science and Agricultural Science. About 10,000 Nigerian Undergraduates have benefitted from the program since its inception.

As part of its drive to improve youth employment within the oil and gas industry and other sectors, NNPC/MPN JV initiated the Graduates Assistance Program (GAP) in 2008. In its first three years, about 450 Nigerian graduates benefitted from the program. The second phase re-launched in 2013 currently has 300 enrolled.

In addition, a 1-year Engineering capability
Development program for Nigerian graduates (Required: Engineering-civil/structural, mechanical, Electrical, etc; and maybe considered: Mechanical & Meteorology, Physics etc.) commenced since 2006 when we started to steward the Human Capacity Development for the Nigerian Oil & Gas Industry under a 1-year training program with DeltaAfrik. The main focus is on the acquisition of skills in Engineering Design, Project Management, Procurement, Construction, etc. 75 Nigerian Engineers have benefitted from inception. DeltaAfrik employed about 92%. The rest were engaged by other Services in the Oil & Gas Industry.

Over 92% of our workforce is comprised of Nigerians, gainfully employed in various assignments and receiving on-the-job training and experience, with some undertaking specialized training and cross-posting to other affiliates of the company in the world.
Process Students in Theory Class at Mobil Producing Nigeria Technical Training Centre Eket

Checking Assembly Drawings in Electrical Lab at Mobil Producing Nigeria Technical Training Centre Eket
Citizenship Activities
Mobil Producing Nigeria (MPN), operator of the NNPC/MPN Joint Venture (JV), awards 500 undergraduate scholarships annually to students in Nigerian universities. The scholarship awards are for one academic year initially, and are renewable to cover the duration of approved study, based on the recipients’ academic performance and related reports from the institutions.

The NNPC/MPN JV scholarship is aimed at assisting the Federal Government of Nigeria in the training and development of medium and high-level manpower for the country, while also enhancing a possible feeder pool of employable candidates into the company. Some of the candidates have been successful in the company’s recruitment exercise after graduation; however, there is no obligation by ExxonMobil to offer employment to the awardees upon their completion of studies.

Under the NNPC/MPN JV undergraduate scholarship program, 60% of the awards go to core disciplines of Engineering and Geosciences, while 40% are for other approved business and social science-related studies. A total of nine approved disciplines are currently covered in the awards which are based strictly on merit, as determined from the candidates’ academic records, conduct and performance in the selection tests. In order to enhance the scholarship awards process and to leverage on existing information and communication technologies (ICT), the selection of candidates is conducted through an electronic computer-based test (prometric test). The e-test is organized in several centers across the country.

The recipients of NNPC/MPN Secondary School Scholarship Awards.
Esso Exploration and Production Nigeria, Ltd (EEPNL) awards an average of 10 foreign post-graduate scholarships annually to qualified graduates of Nigerian universities. The scholarship awards are for one academic year initially, and are renewable to cover the duration of approved study, based on the recipients’ academic performance and related reports from the institutions.

EEPNL’s International post-graduate scholarships commenced before the merger between Exxon Corporation and Mobil Corporation, with two initial awards. In 2005, five awards were made and they subsequently increased to ten in 2006. The awards are for Geosciences and Engineering disciplines. The duration of the scholars’ program ranges from 12 to 24 months for post-graduate studies in reputable universities in the United Kingdom and the United States. The value of EEPNL’s scholarship is sixty thousand US dollars ($60,000) for one year and eighty thousand US dollars ($80,000) for a two-year program.

In 2007, EEPNL commenced the funding of post graduate studies in Nigerian universities in order to complement its existing overseas graduate scholarship program, and broadened the scope beyond Geosciences and Engineering.
Scholarships Award
Cross section of ExxonMobil Management with EEPNL postgraduate scholarship awardees)
For over 15 years, the NNPC/Mobil Producing Nigeria Joint Venture (JV) was the title sponsor of the National Quiz and Projects Competition, organized annually by the Science Teachers Association of Nigeria (STAN).

The STAN national quiz and projects competition aims to attract and re-awaken the interest of pupils and students in the sciences at an early age. The JV’s support is in recognition of the importance of education and underscores the premium ExxonMobil places on the development of Science, Technology, Engineering and Mathematics (STEM) education. Over 1,000 delegates, comprising members from various branches of the STAN, delegates from Science Teachers’ associations’ overseas, competing pupils and students, as well as government officials from various states of the federation regularly attend the week-long event.

Students from public schools across Nigeria converge at a pre-selected location for a week-long science competition.
MPN’s sponsorship of the Science Quiz Competition (tagged ‘Schools Challenge’) among secondary Schools in Akwa Ibom State commenced in 2003 with the participation of 62 schools. In 2004, it increased to 124 schools and subsequently expanded between 2006 and 2007 to 365 schools, including both public and private schools in Akwa Ibom State. As at 2014 participating schools had increased to over 400.

The Competition aims to help improve the students’ performance in science examinations, as well as to encourage the study/teaching of sciences in secondary schools across Akwa Ibom State. The competition is also aired on the Akwa Ibom Broadcasting Corporation (Radio Service) for over a period of six months. The program demonstrates the NNPC/MPN JV’s commitment to the development of qualitative education in Akwa Ibom State.
Probing Nigeria

Presentation of
Schools Scholarship Awards

Friday, September 16, 2011
10.00am
Mobil Guest House (MGH), Eket
ExxonMobil affiliates in Nigeria formally launched the ExxonMobil Contractor Finance Scheme (EMCFS) in October 2013. The initiative in partnership with twelve Nigerian banks, offers competitive financing options to the company’s business partners in Nigeria. The EMCFS is targeted at Nigerian vendors who seek access to better funding options so as to fulfill ExxonMobil awarded contracts and procurement orders.

Contractors participating in the scheme will have access to competitive loan rates from participating banks that would otherwise be unavailable to them. Additionally, loan processing times will also be significantly reduced due to upfront definition of eligibility criteria by the banks. The scheme so far has provided access to over N1.4trillion funding. As of December 2014, 236 Nigerian contractors registered under this scheme and about N10billion disbursed in the interval period.
With an average annual budget of about N1.3 billion excluding Niger Delta Development Commission (NDDC) contributions, ExxonMobil Upstream companies in Nigeria invest significantly in areas that help the local communities build and expand needed capacities.

In 2005, MPN replicated a micro-credit scheme in Bonny, Rivers State. Over 600 entrepreneurs have now been trained and financed. 55 groups with over 1500 members have benefited from the training and finance provided by this program. 80% of the beneficiaries are women. GBF has partnered with 12 groups and individuals (joint ventures) in undertaking small business ventures. Over $750,000 has been disbursed as micro credit loans to the various groups. Ward said, ExxonMobil Foundation (the charity arm of the Corporation) through its Educating Women and Girls Initiative (EWGI) is investing close to $10 million annually on programs that train and empower women in the developing world, to acquire skills and attain economic potentials.

Esso Exploration and Production Nigeria Limited (EEPNL), a subsidiary of ExxonMobil in collaboration with Morgan Smart Development Foundation (MSDF), organised an economic empowerment programme for women and youths from three coastal communities in Delta and Ondo states.

The EEPNL/NNPC joint venture went to some coastal communities of Delta and Ondo states where a needs assessment was carried out using the bottom-up approach to confirm the development needs of the people and from the needs assessment, we were able to identify those that will benefit from the programme.
ExxonMobil affiliates in Nigeria also focus on building and developing local capacity for women across Nigeria, especially around the places where we do business.

**Women Development**

The Arts and Skills Development Initiative for Bonny Women trains and provides Starter-Packs for women within the Bonny community to go into various trades. The program provides the beneficiaries with the requisite entrepreneurial skills and self-push to enable them cushion the debilitating impact of poverty in their communities. The courses taught as part of the program included Computer Studies, Entrepreneurial Development, Fashion Design, Catering and Bakery, Hair Making, as well as Hat Making and Beadwork.
Micro-credit scheme award ceremony, Onne, Rivers State
Cassava processing plant at Ede-Obok, Eket, through the Micro Credit Scheme
Beneficiaries of Women empowerment program initiatives
Beneficiaries of Women empowerment program initiatives
The ExxonMobil Women’s Economic Opportunity Initiative is a global effort launched in 2005 which aims to help women in developing countries fulfill their economic potential and become drivers of economic and social change in their communities. The initiative has invested more than $38 million to support community-based and global partners to implement programs directly benefiting thousands of women from 88 countries. Programs in Nigeria include:

**Global Women in Management (GWIM) Program:**

The Global Women in Management Program improves women’s management, leadership and technical skills to foster programs that advance women’s economic opportunities and to build the next generation of women business leaders and entrepreneurs.

Leveraging the Centre for Development and Population Activities’ (CEDPA) 30-year history of women’s leadership programs, the GWIM program gives women greater control over economic resources in order to impact the health and development of their families, communities and nations. Nigeria has hosted two regional GWIM programs till date, while the platform has also afforded Nigerian women drawn from our local communities opportunities to participate at global levels in past summits in Washington, Malaysia, etc.
Fish Preservation facility at Iko town, Eastern Obolo, AKS, by NNPC/MPN JV
A Vital Part of Your Community

We are committed to creating a positive and lasting social impact by developing successful partnerships built on mutual trust and respect.
You Are Welcome to
ONNE FREE HEALTHCARE MEDICAL CAMPAIGN

DATE: Wednesday 13th - Friday 15th Nov. 2013
VENUE: State Primary School, Onne
TIME: 8:00am - 4:00pm Daily

FACILITATOR: MATER GREENGLOBE FOUNDATION, PORT HARCOURT
Sponsored by: Mobil Producing Nigeria Unlim
Operator of NNPC/MPN Joint Ve

NNPC/MPN JV  Healthcare Initiatives, Onne, Rivers State
A traditional dance troupe welcomes guests to the EEPNL equipment donation at University of Benin.
Facilities at Obalende primary school, Lagos constructed by EEPNL

New laboratory construction at Reagan memorial Baptist Girls Secondary School, Yaba, Lagos by EEPNL

NNPC/MPN JV funded motherless babies home Eket, Akwa Ibom State

Healthcare facility at Nanka, Anambra State by EEPNL
EEPNL Sundry donations of geoscience equipment and funds for training programs under ESSO University Partnering Program (UPP) and University Assistance Program (UAP)
Provision of drinkable water
NNPC/MPN promoting sustainable development of individuals and the communities by assisting Small and Medium Scale Enterprises (SMEs) to start up new businesses and grow existing ones.
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The first twenty recipients of the NNPC/MPN JV secondary school scholarship award.

Commemorating the newly constructed Obalande Primary School Complex, Ijeh, by Esso Exploration and Production Nigeria Limited (EEPNL)
Malaria is ranked as one of the deadliest killer diseases in Sub-Saharan Africa but between 201 - 2013, more than 4.2 million lives were saved as a result of scale up of interventions. At Exxonmobil we are glad to have contributed to this progress in Nigeria by supporting several malaria initiatives targeted at improving the lives of several communities in Nigeria.

- Since 2000, Exxonmobil Foundation has contributed more than N18 billion to NGOs, making Exxonmobil one of the largest corporate donors to fight against malaria.
- We are broadly involved in all aspects of the fight against malaria: advocacy, R&D, control, treatment, prevention and education programs.
- Since year 2000, our programs have reached 105 million people, provided 13 million nets, 2 million treatments, 1.1 million rapid diagnostic tests, 900 thousand IPTs, trained more than 335 thousand healthcare workers.

Over the last decade, about N3.6 billion has been spent by Exxonmobil in Nigeria, in the fight against malaria. Notable Nigeria programs include:

- Provision of several million Insecticide Treated Nets (ITNs) to remote communities in the Niger Delta.
- Grassroot soccer, Inc: Malaria Prevention in Nigeria
- Malaria No More: Malaria Advocacy and Prevention

We are defeating malaria one community at a time.
Malaria Control and Prevention Programme in partnership with Family Care Association, sponsored by ExxonMobil Foundation.
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Malaria Control and Prevention education program in secondary schools
Malaria Control and Prevention Programme in partnership with Family Care Association, sponsored by ExxonMobil Foundation.
ExxonMobil affiliates in Nigeria have made substantial contributions to sports development through the renowned Nigeria/Mobil Track and Field Championships which they have solely sponsored for over 20 years. The ExxonMobil Track and Field Championships served as a platform for discovering and nurturing budding talents in track and field sports, and formed a base in respect of trials for Nigerian athletes preparing for major continental and global competitions such as the All Africa Games, the World Championships, the Commonwealth Games and the Olympic Games. ExxonMobil had in 2005 introduced prize money into the championships with the top three finishers going home with N50, 000, N30, 000 and N20, 000 respectively. Great Nigerian track and field heroes are synonymous with the Nigeria/Mobil Track and Field Championships.

The AKS/NNPC/MPN Secondary Schools Championships have been sponsored by the Joint Venture for 14 years running, to promote grassroots sports development in Akwa Ibom State. In addition to trophies and other prizes, winners receive a one-off scholarship grant to support their educational requirements. The Championships have since become a renowned annual event in the Akwa Ibom State Sports Calendar and continues to attract high profile participation from the Federal and State Governments as well as community leaders. For the first time since inception in 2001, all the finalists (500#) were exposed to the use of spike shoes in 2015 (provided by the JV) and other modern athletics infrastructure at the new Akwa Ibom Stadium Complex, Uyo. The Joint Venture has invested over N300 million (Three Hundred Million Naira) to the sponsorship of this championships in the last 14 years.
Power Forward

- ExxonMobil, the National Basketball Association (NBA) and the international NGO Africare partnered to launch a youth development program in Abuja, Nigeria, that focuses on developing life skills and raising public health awareness among high school youth.

- The program, known as “Power Forward,” used the game of basketball to teach and mentor 300 students from ten high schools in Abuja.

- The program was launched in Abuja on November 19, 2013 with a “tip-off” event featuring NBA and Women’s National Basketball Association (WNBA) representatives, Nigerian policymakers and influential personalities, and was met with considerable local media interest.

- On average, ExxonMobil affiliates in Nigeria contribute US$10 to $12 million annually on sustainable, long-term community assistance initiatives.

- Through NGOs and other organizations, ExxonMobil affiliates support community investment programs focusing on capacity-building training, education and health, especially amongst youths and women. Our philosophy is that a productive, healthy and educated society is a better place to do business.

- EM affiliates also provide over 500 undergraduate and postgraduate scholarships annually to youths from across the country.

- Power Forward Project supports the Nigerian Federal Government’s National Malaria Control Programs’ advocacy on youth development and public health.

- The Power Forward program builds on efforts by the ExxonMobil Malaria Initiative to combat malaria in Nigeria. The successful initiative works with a range of partners to prevent, treat and, ultimately, eliminate malaria especially in pregnant women and children under 5 who constitute the most vulnerable.

- Since 2000, ExxonMobil-supported malaria programs have reached more than 83 million people in Africa and the Pacific Rim. These efforts have distributed more than 13.1 million bed nets, 1.7 million antimalarial treatments and 942,000 diagnostic tests.
“Role modelling” Nigerian born NBA basketball legend Hakeem Olajuwon at the 2013 Abuja “Power Forward” Event.
Employees participating in the Nigeria Oil & Gas Industry Games
Employees participating in the Nigeria Oil & Gas Industry Games
proud winners at the AKS/NNPC/MPN School Athletics Championships
“Jackpot” winner at the NNPC/MPN Track & Fields Championships
“Our governance culture creates far-reaching social benefits.

Mobil Oil Nigeria plc is committed to supporting development in diverse ways. One such example is our unwavering commitment to ethical practices. Through transparent, disciplined and sustainable business models, we apply sound corporate governance in every facet of our operations.

Our management systems focus on strong controls, integrity and quality standards – attributes that propel disciplined investments, efficiency and technology that helps us be a positive force for social development in Nigeria.

Because we believe the methods we use to achieve results are as important as the results, we will continue to promote a culture of ethics. In this way, we are one with Nigeria.

Akin Fatunke | Public & Government Affairs
Nothing is more profitable than an investment in education.

At ExxonMobil, we believe in the power of a brilliant mind and its ability to shape the future. That’s why we constantly support educational initiatives across the country.

Through scholarship awards by our affiliates, in partnership with the Nigerian National Petroleum Corporation (NNPC), we help numerous Nigerians acquire university education through our scholarship programmes, and continue to inspire an interest in technology and science-related subjects through our annual national quiz and project competitions.

The ultimate goal is to empower future generations to successfully solve issues in every sector, from engineering, medicine, transportation, agriculture, energy and beyond. So, whether it’s providing classroom tools or rewarding academic excellence, ExxonMobil affiliates are constantly seeking ways to secure Nigeria’s future.

ExxonMobil
Energy lives here™
ExxonMobil’s approach to the protection of biodiversity and ecosystem services recognizes factors such as the rarity of individual species, their roles in different ecosystems and habitats, their vulnerability and their cultural significance.

Ecosystem services are the direct and indirect economic benefits people obtain from the environment, such as food, water, shelter, clean air and cultural identity. Safeguarding the ability of the environment so as to provide such benefits, is an important focal area for ExxonMobil.

In addition, ExxonMobil researchers developed a new framework for characterizing marine environmental sensitivities by prioritizing ecosystem services within regions of interest. ExxonMobil is also proud to support innovative research for improved biodiversity management.
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