# ExxonMobil Indonesia at a glance

## Country fact sheet

### KEY FACTS

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
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<tbody>
<tr>
<td>1898</td>
<td>Standard Oil Company of New York (Socony) opens a marketing office in Java.</td>
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<td>1968</td>
<td>Mobil Oil Indonesia Inc. (MOI) is formed and becomes one of the first contractors to be involved in the country’s newly established “Production Sharing Contract (PSC)” approach for B block in North Aceh. MOI is later renamed ExxonMobil Oil Indonesia (EMOI) in 2000.</td>
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<td>2001</td>
<td>A discovery of over 450 million barrels of oil at Banyu Urip oil field, East Java.</td>
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<td>2005</td>
<td>ExxonMobil Cepu Limited (EMCL) assigned as operator for the Cepu block under PSC.</td>
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<td>2006</td>
<td>Banyu Urip Plan of Development (POD) approved by the government of Indonesia.</td>
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<td>2009</td>
<td>Cepu block commenced commercial production through Early Production Facility (EPF).</td>
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<td>2011</td>
<td>EMCL awards five major Banyu Urip project Engineering, Procurement and Construction (EPC) contracts to five Indonesian-led consortiums.</td>
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<td>2015</td>
<td>In October, ExxonMobil assigned its interest in the North Sumatra Block Offshore (NSO) and B Block PSC to Pertamina. The start-up of Banyu Urip’s onshore Central Processing Facility (CPF) commenced in December.</td>
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<td>2016</td>
<td>POD production of 165,000 barrels of oil per day is achieved at Banyu Urip field.</td>
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<td>NOW</td>
<td>Approximately 570 employees at ExxonMobil Indonesia. Nearly 90 percent are Indonesians, many of whom are senior managers and engineers.</td>
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Increasing energy supply for Indonesia.
The FSO vessel, Gagak Rimang, connected to the mooring tower.

UPSTREAM

Cepu block

- The Cepu Block PSC was signed on 17 September 2005 covering the Cepu Contract Area in Central and East Java.
- ExxonMobil affiliates and PT Pertamina EP Cepu equally hold 45 percent of the total participating interest, while the remaining 10 percent is held collectively by four regional-owned companies (collectively as Badan Kerja Sama/BKS). They altogether comprise the contractors under the Cepu Block PSC. ExxonMobil Cepu Limited, an ExxonMobil affiliate, serves as the operator of Cepu Block PSC on behalf of the partners.
- Currently identified resources under development include Banyu Urip, Kedung Keris and the Jambaran Tiung-Biru (JTB) unitized gas field.
- The unitized JTB project with PT Pertamina EP Cepu, Pertamina EP and BKS will produce 1.6 trillion cubic feet of gas for domestic use in Indonesia.

East Natuna block

- Located in the South China Sea.
- A non-standard resource estimated to contain around 222 trillion cubic feet of wet gas with almost 46 trillion cubic feet of recoverable hydrocarbon gas.
- Fiscal terms with tax incentives essential to ensure commercially viable development.
- In August 2012, a consortium consisting of ExxonMobil affiliate Esso Natuna Ltd., PT Pertamina (Persero) and PTT E&P signed a restated principles of agreement (POA) with the Indonesian government for a new PSC to develop East Natuna.
- In December 2015, the government of Indonesia agreed to extend the POA for 30 months, acknowledging the need to further assess and review technology and global market condition in order to find a way to commercialize the resources.

Banyu Urip project

- The five Banyu Urip project EPC contracts were led by Indonesia contractors, employing thousands of Indonesians.
- Banyu Urip is built by Indonesians, with 460 subcontractors and over 17,000 Indonesian workers, who made up 95 percent of the overall workforce.
- At its peak of construction phase, more than 12,000 national workers were employed with almost 60 percent coming from Bojonegoro and Tuban regions.
- The project trained 110 employees recruited from the region around Cepu block. Some received on-the-job training locally and/or overseas operations to equip them with skills and knowledge and learn from the best mentors.
- Oil production achieved POD production rate of 165,000 barrels oil per day in Q1 2016 and produces over 20 percent of Indonesia’s oil production.
- The project consists of production processing facilities that include 45 drilled wells, production processing facility and a 95-kilometer (60-mile) pipeline to transport the processed oil to a 2.1 million barrel floating storage and offloading unit.

DOWNSTREAM and CHEMICALS

- In November 2003, PT ExxonMobil Lubricants Indonesia (EMLI) was established to market lubricants under the Mobil brand through a distributor network across the country.
- Products marketed include a wide range of high-performance lubricant solutions for passenger and commercial vehicles, including the world’s leading synthetic motor oil Mobil 1.
- In 2010, EMLI expanded its business activities to provide product support and business consulting services for chemical products.
- EMLI currently employs 26 persons directly and works with a wide distributor network which engages over 1,000 people in the handling, storage, distribution and selling of Mobil-branded products.
- EMLI provides technical services and marketing support to its customers in Indonesia, with lubricant sales volume of more than 150,000 barrels per year.
- ExxonMobil is committed to supporting fuels, lubricants and chemicals to support Indonesia’s continuing economic development.